**Board of Directors Meeting: July 9, 2019**

**Board Members in Attendance**

Heather Lundy

Ray Rudolph

Suzanne Kirk

Lori Keith Robinson

Leesa Bohler

Melanie Orsini

Danny Mahfet

**Board Members Absent**

Abra Lattany-Reed

Erica Backus

Melinda Spisso

Emily Dickinson

Fariborz Zaer

**Staff in Attendance**

Aileen Gabbey

Julie Schwartz

Rebekah Roth

**Guest**

Laura Hagan

**Approval of Agenda**

Ray moved to approve the agenda; Leesa seconded. Approved.

**Review and approval of June Minutes**

Heather reviewed the June minutes. Leesa moved to approve the minutes; Melanie seconded. Approved.

**Mission Moment**

Julie delivered the Mission Moment, which reminded us that we should not panic if we find a lump in our breast because most are benign. There are many different types of benign breast conditions, which Julie listed. The takeaway is that our work is important to detect breast cancer but also to provide baseline care and peace of mind.

**Executive Director’s Report**

Aileen updated us on the job search for Affiliate Coordinator, and we have several good candidates. Aileen is hoping that we will have someone by mid to end-August.

Aileen is already a member of the ALC, but recently joined another work group that focuses on creating professional standards among the affiliates. This group hopes the focus on long-term standards will be inspirational versus punitive.

**Race Update**

Thanking/soliciting sponsors

Ray and Aileen are in the process of thanking sponsors. They recently had a successful day where all three of the contacts at sponsors were there when they showed up. Almost all of the feedback has been positive. They had a great meeting with the CEO of Savannah Vascular, and Chatham Orthopedics was also very pleased and wants to do more in the future. Ray and Aileen are fairly certain that we will maintain the sponsors that we have.

**Treasurer’s Report**

Year-end Financials

Overall everything is positive. Revenues were up about $165,000 compared to last year. The investment-based income is lower this year because last year we received an investment-based gift. We gave away $82,000 more than we did the year before. Our total expenses were up, but that is due to the additional $82,000 given away. Our yearly expense ratio is 21.33%.

Leesa moved that we approve the wonderful financials; Melanie seconded. Approved.

April Financials

Contribution income is down because of the timing of the funds from the ladies’ golf tournament, which will arrive later. April also includes the race registrations, which were down this year. April doesn’t look great, but it’s totally a timing issue and all expected.

Melanie moved to approve; Leesa seconded. Approved.

Race Financials

Laura Hagan delivered a summary of the Race financials. She handed out a spreadsheet that shows them combined, since the Race bridges two fiscal years. Our total revenue was $384,000, which was about $20,000 under budget; the variance was mostly due to lower registrations. We had a little over 2,000 participants, and last year we were around 2,400. Our contributions exceeded the budgeted amount by $1,000 and hit $211,000. Some of our expense numbers are not true final numbers yet.

Some of the expenses were up – security and equipment rentals were higher than budgeted.

Suzanne asked how many registrants opted to cover the credit card processing fee; Laura will run a report to get that information.

Melanie made a motion to approve the Race financials; Ray seconded. Approved.

**Mission**

RFA Approval

Julie informed us that the RFA is the same as in years past. National is still making some changes to the RFA, so the Board will be able to review/approve in September.

Pink Hair Warriors

In August, there will be a training in Liberty County; a salon there has stylists that want to work with us. Ford is going to sponsor Pink Hair Warriors.

Worship in Pink

Julie has been working with Ray to get Compassion Christian involved, and they have been able to schedule a meeting with the head pastor. Next, they will contact White Bluff Methodist Church.

**Board Development**

Board Slate Approval

The slate of new board members is Sarah Lamar and Larry Silberman. Erica has agreed to serve another two years. Leesa is slated to be president and Ray vice-president.

Heather moved to approve the slate; Melanie seconded.

Thank you’s

The Board thanked Suzanne and Lori for their outstanding service to Komen.

New Member Orientation

This will be August 13th and will be in place of our board meeting.

**Fundraising**

Big Wig updates

Aileen updated us on the progress of the Big Wigs. They had a meeting, which Boston did attend. They talked through candidates and sponsorship opportunities. We are looking for various sponsors at different levels – one at the $5,000 level, and several at levels of $2,500 and $1,000.

The likely date is November 7th, and the likely location is Savannah Station. The kickoff is scheduled for September 17th, and September 11th will be the training evening.

Aileen distributed a working list of potential Big Wigs.

**Next Meeting**: September 10, 2019 at the Komen office.

Meeting adjourned at 9:13 a.m.